

## Europass Curriculum Vitae

### Personal Information

**Name / Surname:** Moldoveanu Florinel

**Address:** Ale. Cristina, No. 4, Bl.4, Sc.B, Ap.18, Tulcea, Romania

**Phone:** +40 735 850 882

**E-mail:** [moldoveanu\\_f@yahoo.com](mailto:moldoveanu_f@yahoo.com)

**Nationality:** Romanian

**Date of birth:** 08/08/1982

**Gender:** Male

---

### Work Experience

#### 2022 – Present

**Innovation Manager** – DAWETREST Project / Horizon Europe

*SC Complex Delta SRL (Hotel Delta), Strada Isacsei 2, Tulcea, 820169 – Tourism sector*

- Coordinating innovation management activities within the Horizon project (from idea to exploitation).
  - Identifying and assessing opportunities for exploitation of results (commercial exploitation, policy uptake, open innovation).
  - Developing and implementing intellectual property rights (IPR) strategies and protecting project results.
  - Monitoring technological progress and assessing the TRL level of developed solutions.
  - Facilitating knowledge and technology transfer between consortium partners and industry.
  - Developing business models, go-to-market strategies, and roadmaps for project results.
  - Integrating results into the Dissemination, Exploitation, and Communication (DEC) Plan.
  - Supporting stakeholder and investor engagement for scaling results.
  - Organizing co-creation workshops and foresight sessions for solution validation.
  - Ensuring compliance of innovation activities with Green Deal / Digital Europe / Horizon Europe objectives.
- 

#### 2024 – Present

**Project Manager** – “Internships for Students in the Danube Delta” (SMIS Code 313104)

*SC Complex Delta SRL (Hotel Delta), Tulcea – Tourism sector*

- Resource management
  - Quality management – results-oriented approach
  - Internal monitoring and control
  - Risk management
  - Monitoring and control of subcontractors
  - Representation of the project
- 

## **2017 – Present**

### **Restaurant Director**

*SC Complex Delta SRL (Hotel Delta), Tulcea – Tourism sector*

- Managing daily restaurant operations
  - Designing staff schedules
  - Organizing events and negotiating prices
  - Handling financial and accounting operations
  - Contracting and managing public procurement agreements
- 

## **Oct 2020 – Nov 2023**

### **Project Manager** – “Internships for Students in the Danube Delta” (SMIS Code 135067)

*SC Complex Delta SRL (Hotel Delta), Tulcea – Tourism sector*

- Resource management
  - Quality management – results-oriented approach
  - Internal monitoring and control
  - Risk management
  - Monitoring and control of subcontractors
  - Representation of the project
- 

## **2009 – 2017**

### **Head Waiter**

*SC Complex Delta SRL (Hotel Delta), Tulcea – Tourism sector*

- Coordinating restaurant activities
  - Organizing events and negotiating prices
  - Managing financial documents
  - Public procurement contract negotiation and implementation
-

**2008 – 2009**

**Client Advisor**

*Raiffeisen Bank Romania, Bucharest – Banking sector*

- Financial consulting for private and corporate clients
  - Achieving agreed qualitative and quantitative objectives
  - Statistical reporting
  - Expanding client base
- 

**Jan 2008 – Aug 2008**

**Event Coordinator**

*Phoenicia Hotels SA, Bucharest – Tourism sector*

- Organizing business events
  - Coordinating service staff and event organizers
  - Preparing statistical reports
  - Cross-department communication and PR activities
  - Customer relations management
- 

**Sep 2007 – Jan 2008**

**Event Organizer**

*Phoenicia Hotels SA, Bucharest – Tourism sector*

- Logistic support for events
  - Coordinating service teams
  - Ensuring service quality standards
- 

**Jun 2005 – Sep 2007**

**Waiter – Assistant Head Waiter**

*SC Complex Delta SRL (Hotel Delta), Tulcea – Tourism sector*

- Standard waiter duties
  - Designing menus for à la carte and private events
  - Preparing online marketing materials for the hotel
- 

**Oct 2003 – Apr 2004**

**Marketing Officer**

*SC Pseudonim SRL, Constanța – Financial Intermediation*

- Preparing offers for potential clients
  - Negotiating and signing contracts
  - Providing technical support for marketing materials
- 

### Education and Training

**2024 – 2025** – Postgraduate Course in Tourist Destination Management  
*Academy of Economic Studies*

**2007 – 2009** – Master’s Degree in Marketing and Business Negotiation  
*Dimitrie Cantemir Christian University, Faculty of Tourism and Business Management, Bucharest*

**2002 – 2006** – Bachelor’s Degree in Economics (Commerce, Tourism and Services)  
*Ovidius University, Faculty of Economic Sciences, Constanța*

**1997 – 2001** – High School Diploma, Mathematics – Physics, Intensive English  
*“Grigore Moisil” Theoretical High School, Tulcea*

### Additional Certifications:

- Project Evaluator Certificate – Global Campus SRL (2022)
  - Public Procurement Expert Certificate – APSAP Training Center (2022)
  - Food Safety Certificate (HACCP, ISO 22000) – Total Management, Bucharest (2014)
  - Tourism Manager License – Ministry of Transport, Constructions, and Tourism (2007)
  - Tourism Manager Course – THR Constanța (2006)
  - Professional Qualification: Waiter (2005)
- 

### Personal Skills and Competences

**Mother tongue:** Romanian

**Foreign languages:**

- English: C1 (Advanced)
- French: B2 (Intermediate)

**Digital competences:**

- MS Office
- Internet navigation

### **Social competences:**

- Strong communication skills, organizational abilities, flexibility, teamwork, solution-oriented
- 

### **Awards**

- 3rd Prize – Scientific Communications Session, “European Integration” (Iași, 2006), paper: *Impact of Foreign Direct Investments in Romania*
  - 1st Prize – “Business School” AIESEC (Constanța, 2005), Sales & Marketing section
- 

### **Volunteering**

- Member of the Board of Directors – Delta Dunării Economic College (2019–present)
  - Member of evaluation committees for school director positions – ISJ (2022)
  - Examiner for theoretical and practical competencies – Delta Dunării Economic College (2019–present)
  - Member of CLDPS ISJ Tulcea
- 

### **Driving License**

- Category B